

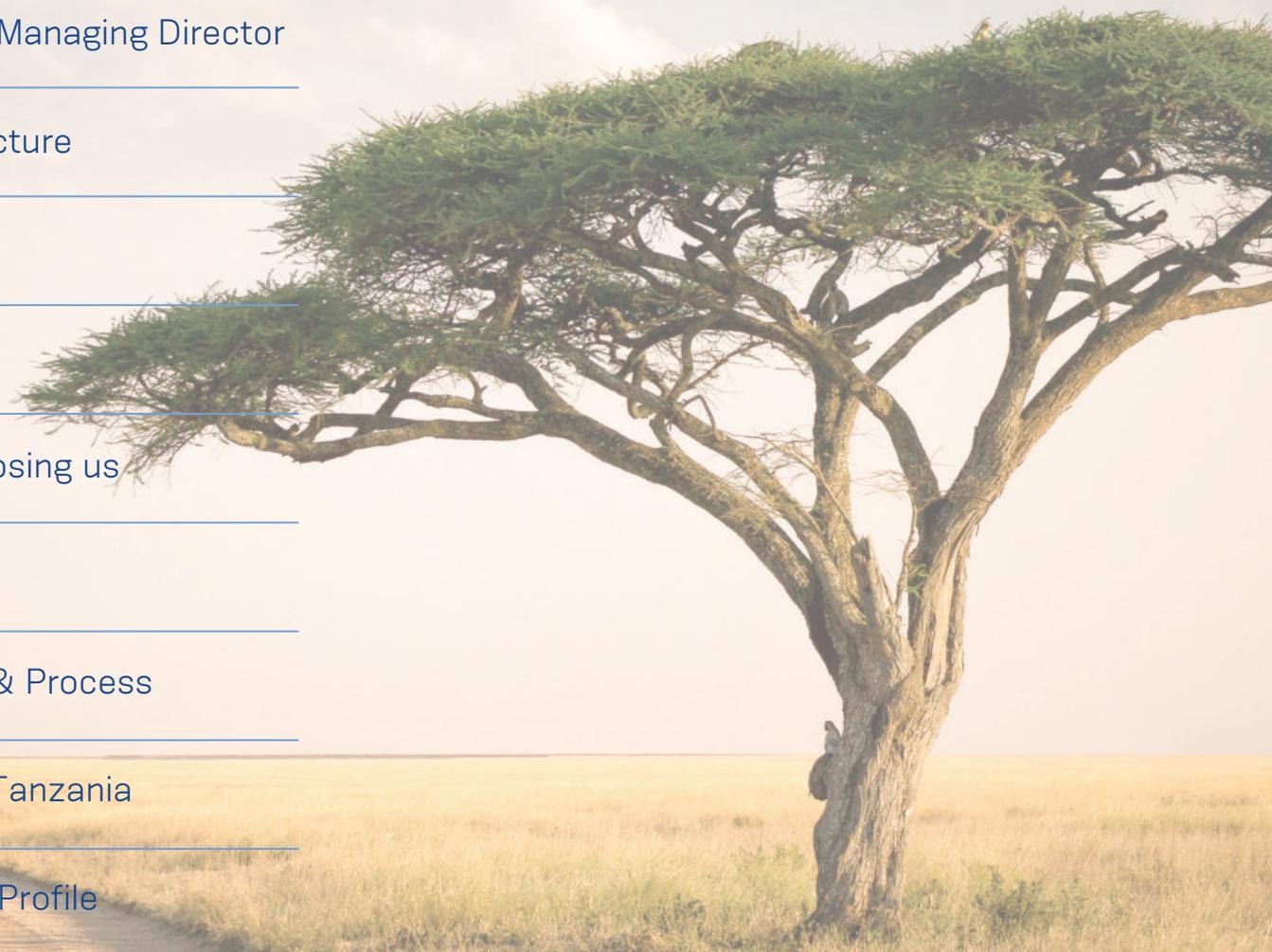


**Global  
Medicare**  
For Quality Healthcare

**TANZANIA  
DESTINATION FOR  
MEDICAL TOURISM**

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# Abdulmalik S. Mollel

Managing Director & Founder



As a global brand whose name represents experience, reliability, and efficiency worldwide, we are proud to serve the best to all our clients worldwide. Accumulating local and international know-how, we have become a transparent and powerful solution partner for corporations in a wide range of sectors.

Our success is based on our experience and perspective of uninterrupted quality services. We accomplish this through the stability and quality of our management and operational teams and our service network structure.

Global Medicare allows you to benefit from an innumerable number of medical service providers all over the world. Handling more than 3,000 medical cases annually, we have gained considerable experience creating value not only for corporations but also for local and international patients who are seeking alternative options for medical treatment in and outside Tanzania.

We guide our patients through the process to make the medical treatment experience in Tanzania and abroad as pleasant as possible. By cooperating with hundreds of medical organizations and using volume-driven agreements, we ensure the highest quality service at the most cost-effective prices.

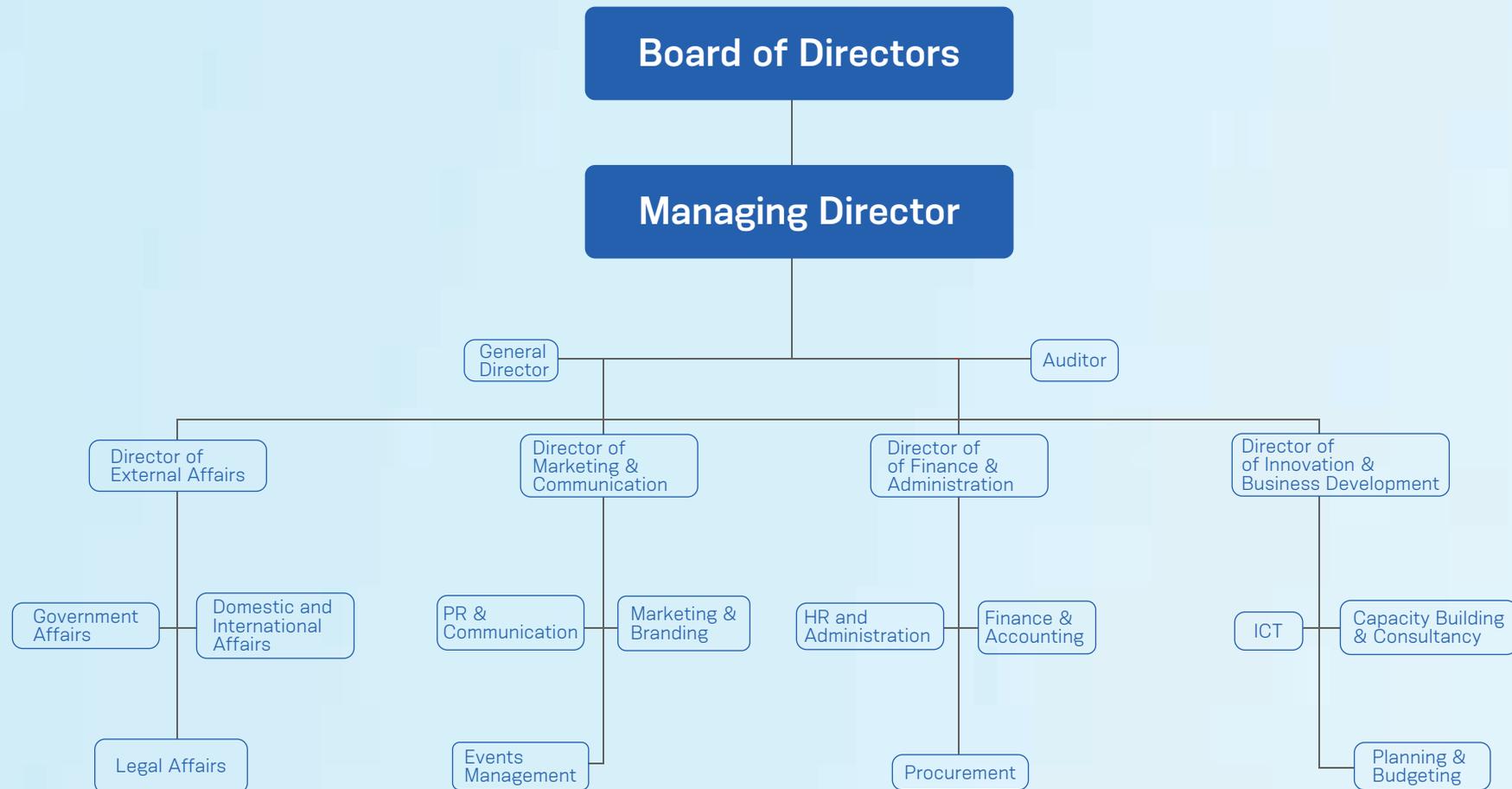
We also welcome strategic partners all over the world to improve business in the field of medical tourism and strengthen the services provided to patients. We continue to improve and develop our services to deserve the trust of our clients.

We lead others to follow!

**Abdulmalik S. Mollel**

MD and Founder

# ORGANIZATIONAL STRUCTURE



# WHO ARE WE ?

We are 16+ years of experience, a network of 100+ world-class hospitals globally, a network of 200+ global Supers-specialists, 100+ international class Wellness Centers, 1000+ satisfied clients, full of humility and attentive to the smallest details! That is who we are!



## Our Mission

To deliver quality Healthcare solutions to all the Health Sector Stakeholders



## Our Vision

To become the point of reference for offering quality Healthcare Solution Services for Domestic and International Stakeholders

# OUR CORE FUNCTIONS

Global Medicare is a Medical Tourism, Training and Medical Research, Medical Equipment and Implants Supplier and Healthcare Promotion Firm. The Firm was created by combining our passions for Medical Tourism and Business Development in the Health Sector. The following are our core functions:-

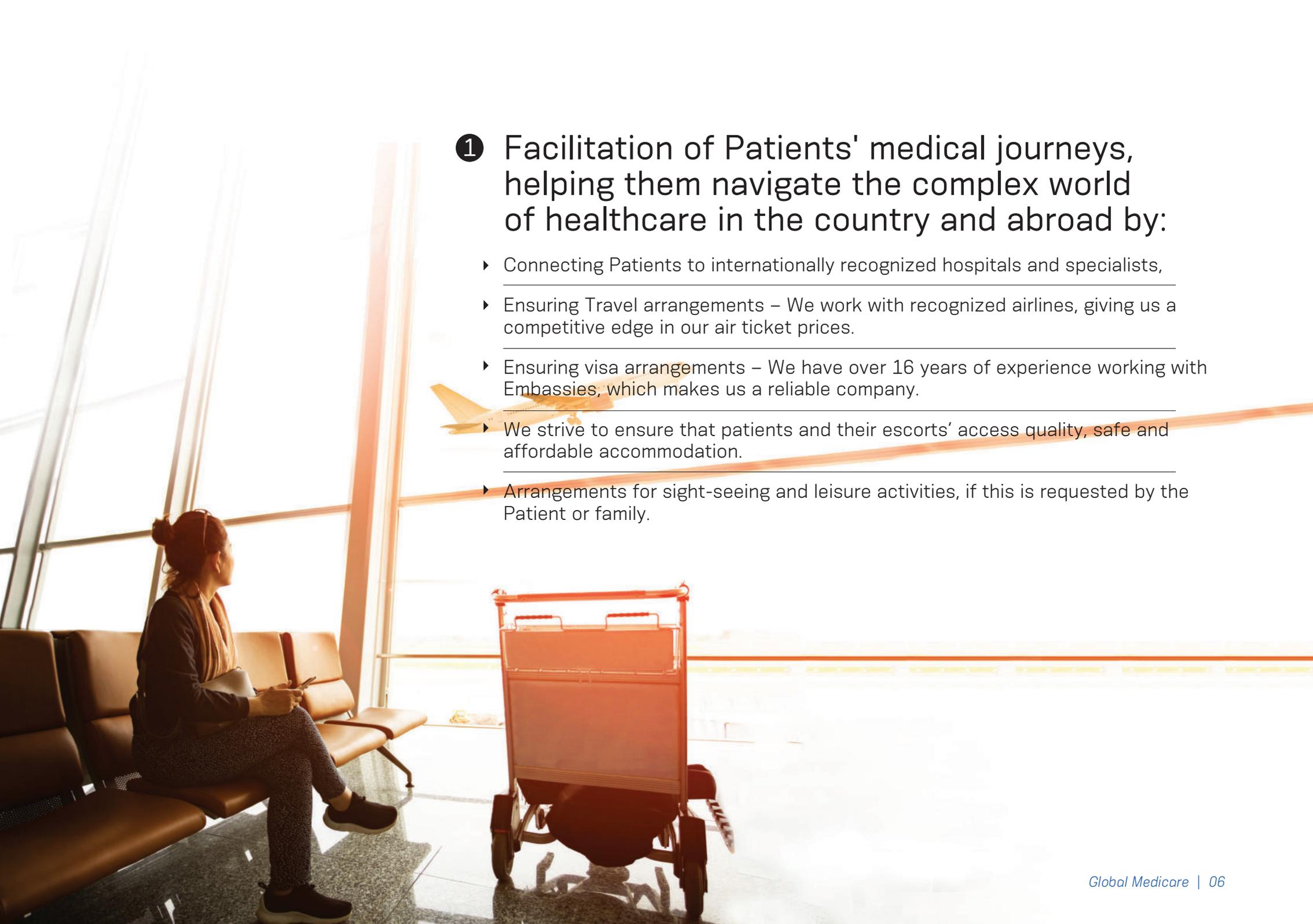


# 01

## Provision of Medical Tourism

We are a renowned provider of high-quality Medical Tourism Services. We pride ourselves on being the most experienced Company in Tanzania and one of the leading companies in East and Central Africa. We work with over 100 internationally recognized Hospitals in the world. We are transparent with no hidden costs. Our services include the following:





## 1 Facilitation of Patients' medical journeys, helping them navigate the complex world of healthcare in the country and abroad by:

- ▶ Connecting Patients to internationally recognized hospitals and specialists,
- ▶ Ensuring Travel arrangements – We work with recognized airlines, giving us a competitive edge in our air ticket prices.
- ▶ Ensuring visa arrangements – We have over 16 years of experience working with Embassies, which makes us a reliable company.
- ▶ We strive to ensure that patients and their escorts' access quality, safe and affordable accommodation.
- ▶ Arrangements for sight-seeing and leisure activities, if this is requested by the Patient or family.

- 
- 2 Assist Patients in billing to ensure value for money, and they get Global Medicare best negotiated rates in the hospitals referred.



- 3 Assist Patients in choosing the right healthcare provider based on their medical needs and preferences, this includes providing accurate information about the qualifications and expertise of the healthcare providers, as well as the quality of care provided

- 4 Assist patients with the paperwork and documentation required for medical treatment when travelling abroad. This can include obtaining VISA, medical records, and other documentation the destination country requires.



- 5 Assist patients in navigating the cultural differences and language barriers that may arise when travelling to a foreign country for medical treatment.



- 6 We conduct thorough due diligence to ensure the hospitals and specialists we work with meet the highest quality and safety standards. This includes verifying the credentials of healthcare providers, conducting site visits, and ensuring compliance with local regulations. To do this effectively, we have established offices in India, China, Cyprus, and Dubai.



# 02

## Organize and Manage Health-related Promotional Events

We offer complete event planning and management solutions in the following areas:

- ▶ Exhibition organization and management: International Medical Tourism Trade Fair.
- ▶ Prepare promotional materials such as banners, flyers, brochures, leaflets, etc.
- ▶ Prepare Health related documentaries
- ▶ Organization of outdoor events
- ▶ Branding of Events
- ▶ Events Management
- ▶ Exhibition supplies
- ▶ Organization and management of health-themed marathons
- ▶ Sponsor mapping and soliciting
- ▶ Organization of fundraising events



# 03

## Organize and Manage Medical Camps

Since its inception, our Company has developed a long-standing reputation for offering the best services. This has allowed us to focus on treating customers as long-term partners, exceeding their expectations for our clients in Medical Camps. We provide the following services:-

- ▶ Provision of Medical Camp Management Services
- ▶ Organization of International Medical Camp
- ▶ Organization: Local Medical Camp
- ▶ Collaborations in an organization and managing Medical Camp

# 04

## Medical Research and Training Consultancy

Serving as a linchpin between the realms of clinical expertise and healthcare administration, Global Medicare offers a blend of medical knowledge and strategic advice to ensure the delivery of high-quality patient care while aligning with organizational goals. Our role involves assessing medical practices, advising on healthcare policies, and recommending improvements to treatment protocols, all to enhance patient outcomes and operational efficiency.

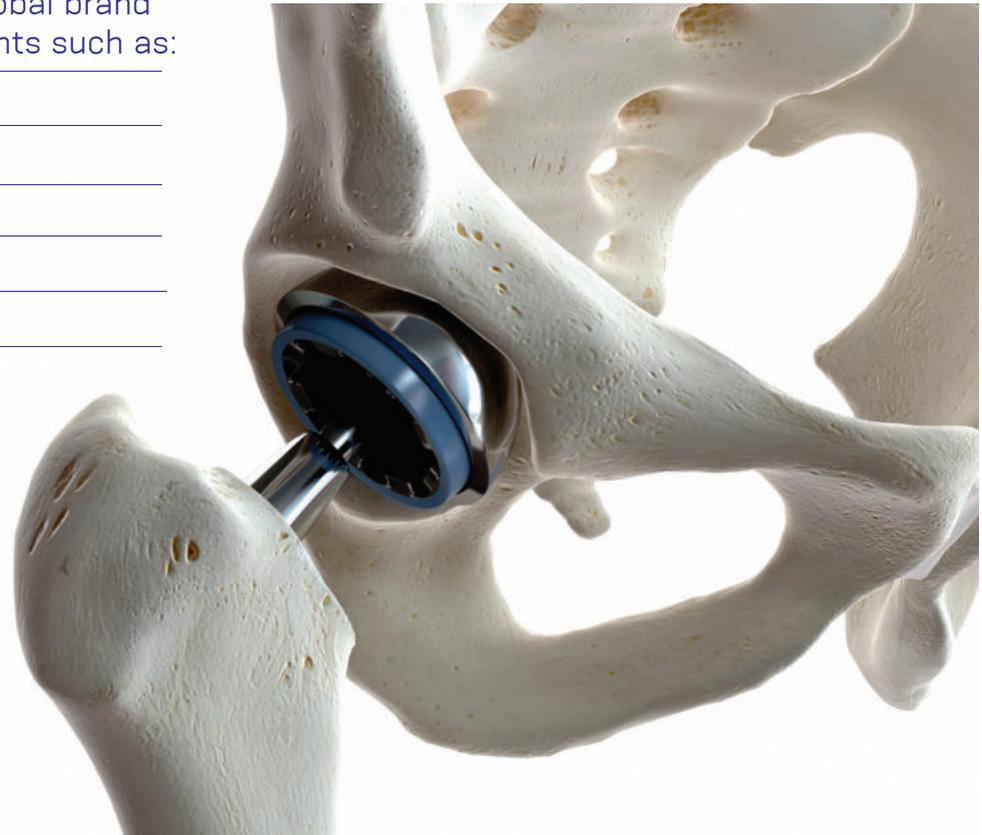
By bridging the gap between medical staff and management, we play an instrumental role in shaping healthcare delivery, ensuring that it meets clinical standards and adheres to regulatory requirements and budgetary constraints. Our services include:

- ▶ Provision of expert advice on policies and regulations in Medical Tourism
- ▶ Business development in health
- ▶ Linking health workers to some of the best training facilities globally
- ▶ Manage Medical Students Clinical Rotations in Tanzanian and International Teaching Hospitals
- ▶ Linking Medical care organizations to renowned hospitals for capacity-building
- ▶ Strengthening international collaborations between Tanzanian and international health providers
- ▶ Develop and implement clinical guidelines and protocols to improve patient outcomes and ensure compliance with healthcare standards.
- ▶ Review and analyze medical cases to offer second opinions or recommend further diagnostic testing.
- ▶ Assist in the design and execution of clinical trials, including protocol development, participant selection, and data analysis.
- ▶ Evaluate healthcare facilities and services for quality assurance and accreditation purposes.
- ▶ Offer training and education to healthcare staff on the latest medical practices, technologies, and regulatory requirements.
- ▶ Advise on developing and integrating new healthcare technologies and information systems to improve patient care.

# 05

## Medical Equipment, Pharmaceuticals and Implants Support

- ▶ We have established working relations with renowned global brand manufactures of medical equipment, medicine and implants such as:
- ▶ Knee and hip replacement implants
- ▶ Prosthetics for amputees
- ▶ Prosthetic stump socks
- ▶ All kind of pharmaceuticals
- ▶ Latest Medical Equipments from renowned brands



# 06

## Medical Research and Consultancy

Serving as a key player between the realms of clinical expertise and healthcare administration, Global Medicare offers a blend of medical knowledge and strategic advice to ensure the delivery of high-quality patient care while aligning with organizational goals. Our role involves assessing medical practices, advising on healthcare policies, and recommending improvements to treatment protocols, all to enhance patient outcomes and operational efficiency.

# 07

## Training and Medical Professionals Placements

By bridging the gap between medical staff deficiency and demand, we play an instrumental role in shaping healthcare delivery, ensuring that it meets clinical standards and adheres to regulatory requirements and budgetary constraints.

**Our services include:**

- ▶ Placement of Medical Professionals across the globe
- ▶ Linking health professionals to some of the best training facilities globally
- ▶ Manage Medical Students Clinical Rotations in Tanzania and International
- ▶ Manage fellowship programs
- ▶ Linking Medical care organizations to renowned hospitals for capacity-building
- ▶ Strengthening international collaborations between Tanzanian and international health providers

# 08

## Healthcare Digital Solutions

- ▶ We offer different digital solutions to health care providers such as
- ▶ Operation Theatre Management System
- ▶ Telemedicine software development
- ▶ Patients Management system
- ▶ Online booking and registration
- ▶ Billing systems
- ▶ Data Management



# ADVANTAGES OF CHOOSING US

We are a world class medical tourism company. We walk with you through your medical journey, providing you with the best options within your budget limits. With us you are in safe hands, and ensuring your confidentiality is among our top priorities. From onset, we connect you with a range of treatment options, skilled manpower, and the best infrastructure to perform any medical procedure within a short time in Tanzania and beyond.

Here are some of the reasons why we lead and others follow:

## 1. Cutting edge technology, latest infrastructure

We work with the best hospitals in Tanzania and abroad that provide high-end health services with latest technologies.



## 2. Continuity of treatment

Technology changes, doctors switch hospitals, facilities keep improving. Worry where the doctor is. Don't worry, we at Medicare got you covered, our team keep track of every change in the industry to make sure our clients have continuity from where they left off.



### 3. Know your doctor, be confident

Knowing the capability of the doctor, who shall attend you is very essential. We keep track of the doctors' success rates in respective surgeries performed before, recommending them, and we also provide our clients with detailed reports about doctors that will help finalize their decisions.



## 4. Cost comparison from multiple facilities

We stand for efficiency and quality at affordable cost. This is one of our best qualities. Since we work with leading super-specialty hospitals in Tanzania and other countries, we are well versed with the latest trends, changes and developments, within the medical industry. We will professionally help you book the best treatment packages that suits your budget, while not compromising any level that requires our clients to regain health at a fractional cost.



## 5. Time Conscious

Time is money they say, and when it comes to health it is everything. Our team ensures quick attention for all medical interventions needed by our clients. Be it getting an appointment/ or medical procedure, we act promptly to ensure you are well taken care of in a timely manner.



## 6. No Hidden Costs

Trust is among our key corporate Pillars. We do not compromise on transparency. Our clients are informed of all costs involved since we bank heavily on the trust of our clients. We use our vast experience in the industry to spot and eliminate hidden costs which eventually help us give the best quotation for any medical procedure.



# OUR FOCUS



Cancer Treatment



Orthopaedics



Cardiac surgery



Organ Transplant



General Surgery



Pediatric Oncology



Fertility Treatment



Neuro Surgery



Obstetrics and Gynecology



Cosmetic Surgery



Bariatric Surgery



Pain Management

# Cardiac surgery

We aim to connect you with providers of quality and comprehensive cardiac services.

Our experts use the state-of-art technology and aim to provide the best diagnostic information to the patient and his/her caring doctor.

We ensures you are gettin in touch with doctors who are highly trained in their specialty and abreast themselves constantly with the leading knowledge of cardiology.

A microscopic view of various cancer cells, including spherical clusters and larger, more complex structures with branching, all rendered in shades of blue against a dark blue background.

# Cancer treatment

We aim to help patients to manage costs and other unnecessary disturbances to identify highest quality treatments for cancer abroad.

We help to identify Clinical service centers with quality services include facilities, equipment, skilled personnel, and policies and procedures to deliver diagnostic, treatment, or supportive care.

# Neuro surgery

We are helping you to get directions, reviews and information for the best Neurosurgey Services abroad which will enable you find the best specialists who can provide you with quality surgical treatment of brain conditions and the spinal cord.





## Pediatric Oncology

Our dedicated team of specialists is committed to ensuring your child's well-being during their battle against various diseases. Our network of experts is here to support your child on their journey to recovery, helping them regain their health and enjoy their childhood to the fullest



# Cosmetic surgery

We help you to meet the best cosmetic specialists which can offer you a complete skin rejuvenation and other beauty treatments at the highest standards of safety, comfortability and effectiveness without hustles.



# IVF & Infertility Treatment

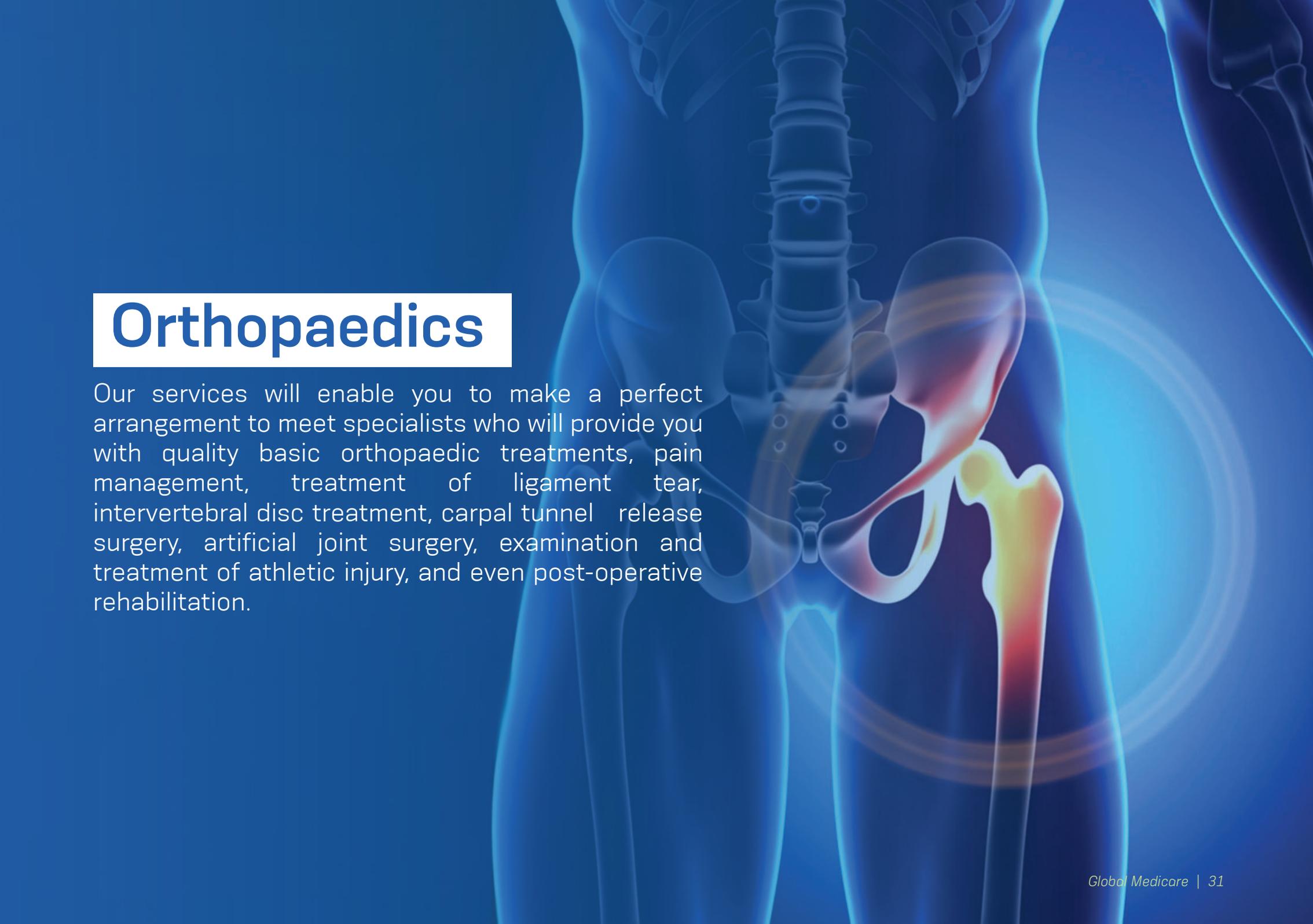
In Fertility Centers, quality should be measured by how well health institutions complies with pre-defines requirements and by how quality policies provides patients with high success rates and excellence in fertility. Our compassionate care for patients impelling us to help them searching for the best centers that will help them to fulfil their goals.

A person wearing teal scrubs and a surgical mask is holding a silver metal case. The case has the text "HUMAN ORGAN FOR TRANSPLANT" printed on it in dark red. The background is a blurred operating room with blue lighting and another person in scrubs.

**HUMAN  
ORGAN  
FOR TRANSPLANT**

## Organ Transplant surgery

We ensures that patients are getting an an access to the most reliable HOTCs (Human Organ Transplant Centers) that will help to extend and enhance their lives.



# Orthopaedics

Our services will enable you to make a perfect arrangement to meet specialists who will provide you with quality basic orthopaedic treatments, pain management, treatment of ligament tear, intervertebral disc treatment, carpal tunnel release surgery, artificial joint surgery, examination and treatment of athletic injury, and even post-operative rehabilitation.

# Ophthalmology

Our network of ophthalmologists will ensure that you regain back your sight and enjoying the views.

We will link you up with the best ophthalmology centers which offers primary eye care including medical and surgical management for all types of conditions of the eye and surrounding structures.

# OUR MEDICAL TREATMENT AND PROCESS

- 01 Once we receive your request for medical treatment, we get back to you with various treatment options available, various medical tourism destination and treating hospital as well cost of treatment.
- 02 Next step is discussion and analysis with the patient on various treatment option and cost.
- 03 After agreement on destination, choice of hospital and treatment package provided we proceed in planning the journey in details.
- 04 We assist with visa procurement, flight reservation, travel logistics prior leaving Tanzania or your home country to the medical tourism destination.
- 05 We provide airport pick up and drop off including ambulance services.
- 06 All We ensure every medical formality, documentation, accommodation, transportation are met.
- 07 We ensure that treatment plan and details are adhered to as discussed and agreed prior to travel.
- 08 After discharge, we facilitate your return to Tanzania or your home country. We provide patient follow up services and rehabilitation services.

# MEDICAL TOURISM IN TANZANIA



The trend of providing quality medical services within the country is creating a shift from people travelling to countries seeking for quality treatment for various medical reasons such as neurological, cancer, cardiac ailments.

This has been resulted from Tanzanias' government, clearly intentions of making advancement within health sector through major investment to improve physical infrastructure and facilities within regional, zonal and national level referral hospitals to reach world class facilities, improvement in quantity and quality of labour performing in health industry, domestic research, medical innovation and deployment of high technology in medicine.

Statistics shows that, The Ministry of Health used to refer 200 to 300 patients for treatment abroad annually, but from 2020 the number has dropped to less than 60. In this manner, Tanzania Government has not only reduced the number of patients seeking specialized treatment abroad but also has placed itself in a position to attract patients from Eastern, central and southern Africa.

Matching the waged efforts, the government of Tanzania has established Medical Tourism Committee and assign it the duty of initiating actions that will provide high-quality care to develop a sustainable competitive healthcare in the sub-Saharan marketplace.

Through expertise, experience and access to reputable healthcare facilitators across the globe, GLOBAL MEDICARE LTD has created potential venture with the Medical Tourism Committee of Tanzania on making sure Tanzania attains stature of being a center for treatments of severe and rare cases in Southern Saharan region.

By safeguard various strategies to attain the goal. Coordination and organization of Medical camps being one of the strategies. The intention is to create a team of both foreign and local healthcare professionals on site to carry out health care interventions.

The collaboration enhance and promote the services of Tanzania Hospital facilities due to its uniqueness in showcasing its ability to offer comprehensive package of health services that includes curative, preventive, promotive undertakings.

Further initiate potential collaborations between local hospitals and international hospitals and organizations targeting to empower local medical specialist through fellowships and medical technology exposure.



## Services

- Emergency medical care
- Neurology
- Pulmonology
- Endocrinology
- Nephrology
- Hematology
- Dermatology
- Gastroenterology
- Oncology services
- Treatment of infectious diseases

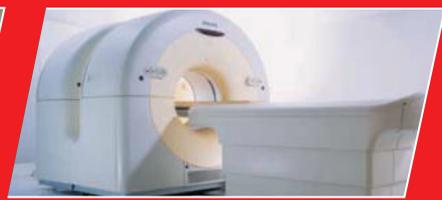
**MUHIMBILI NATIONAL  
HOSPITAL  
MLOGANZILA**



National Health Insurance (NHIIF)  
Ocean Road Clinic  
KLINIKI YA MFUKO WA TAIFA WA BIMA YA AFYA  
inataa huduma kwa magonjwa yote  
magosomwa na  
Taswira ya Serikali Ocean Road

## Services

- Paediatric Oncology
- Adult Oncology
- Surgical Oncology
- Diagnostic & Imaging
- Nuclear Medicine
- Premier Care Services



**OCEAN ROAD  
CANCER  
INSTITUTE**



## Services

- Pwdiatric Cardiology
- Cardiovascular Services
- Cardiac Diagnostics
- Surgical Services
- Diagnostic & Imaging
- Wards & Rooms



**JAKAYA KIKWETE  
CARDIAC  
INSTITUTE**



## Services

- Cardiac Emergencies
- Infectious Diseases & Toxicological
- Neurological Emergencies
- Paediatric Emergencies
- Respiratory Emergencies
- Metabolic & Endocrine Emergencies
- Treatment of Trauma
- Resuscitation Services
- Pregnancy & Obstetric Emergencies
- Isolation Room
- Acute Abdominal & Urologic Emergencies
- Point of Care Testing

**THE AGA KHAN  
HOSPITAL**

# MEDICAL SPECIALISTS PROFILE



To facilitate opportunities for networking, collaboration and exchange of ideas with internationally well-known Hospitals/organizations and experts.



To share new initiatives, strategies and challenges in achieving improved healthcare provisional, better patient outcomes, and greater satisfaction among health care workers.



To explore and discuss challenges and opportunities in the new era for health care innovation (Medical Tourism in Tanzania).

# STAKEHOLDERS FORUM

GLOBAL MEDICARE LTD is pioneering medical tourism stakeholders meetings, exhibitions and activities to create productive collaboration within different field of health promotion (preventive, curative and rehabilitative).

The aim is to promote health and keeping together of health aspects of service taker and service provider to know about the demand of health care needs and service.

However initiate platform for policy maker, medical practitioners, healthcare workers, government authorities, non-governmental sectors, academic institution, pharmaceutical sectors, biomedical equipment sectors and business organization, political and business leaders to come together to knowing modern technology, way of disease prevention, service diversity in health sectors and update, health scenario and situation of community, share information, exchange ideas and devise solutions to healthcare problems.

Bring about the activities, change in health and dimension at different level of society, through conducting different dialogue, workshop related to different issue of health and sensitize the related stakeholders.



# CLINICAL TRAINING

We provide Clinical Rotations or Clinical Training which plays a vital role in the career development of medical trainees enrolled for medical programs at medical institutions. It is a hands-on tailored programmed which has been established to provide students with hands on experience in the medical field. This is a curriculum requirement that allow medical students to apply theoretical skills learnt in a practical sense under the supervise on of specialist practitioners.

Clinical Rotation program therefore, provide an opportunity to the students to be oriented in Outpatient and Inpatient setting, learn medicine and procedures practically through working in hospitals, dealing with patients, clerking patients and doing physical examination, learn provision of patient care and treatment under expert guidance and actually experiencing the typical life of a doctor.



# MEDICAL DESTINATIONS



# FAQs

## **What is the cost of my treatment?**

Treatment cost depends on the diagnosis made, type of treatment and procedures as well as the choice of hospital made, length of hospital stay, preferred destination/ country. Details of discussions of price as well as the procedure, length of stay and all treatment option at various destination is discussed by our team of doctors with the patient before the he/she embarks for treatment.

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## **Can I contact my doctor or hospital before travelling for treatment?**

Yes; our medical team will arrange for a conference video call with the treating specialist where we can all discuss details of your treatment upon request.

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## **How long will I have to stay at the treating facility/hospital/medical tourism destination?**

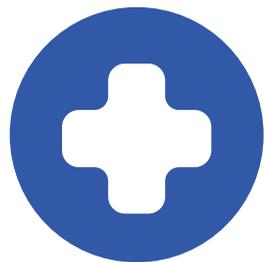
The length of stay depends on diagnosis and treatment plan provided by the treating hospital/specialist. This will be discussed in details prior travelling for treatment.

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## **Will Global Medicare accompany me during stay?**

YES; we do offer travel companion services to our esteem customers upon request. We have experienced and dedicated staff with extensive knowledge of international travel and medical tourism facilitation services who are willing to assist in accompanying our client from departure day to the day the patient completes treatment and travels back home.

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**Global  
Medicare**  
For Quality Healthcare

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